

Job Opportunities

Job Title: Financial Analyst

Company Name: Steelville Telephone Exchange, Inc.

Job Description: Steelville Telephone Exchange, Inc. is seeking a highly motivated individual holding a bachelor's degree with an emphasis in Accounting/Finance. Experience in financial modeling is desired along with CPA status. Experience in the telecommunications industry would be a plus.

Responsibilities:

- Builds business case models in MS Excel for evaluation of strategic alternatives regarding new product lines, choice of technology, new lines of business, pricing changes, competitive response, acquisition/divestiture, and partnerships.
- Performs sensitivity/risk analysis of variables in business case models.
- Documents all methods and assumptions for business cases.
- Maintain financial forecast model and prepare internal financials.
- Perform financial statement analysis including identifying and reviewing significant variances.
- Assists in the budget process and provides monthly budget analysis.
- Coordinates evaluation of pricing decisions required to establish initial prices, modify prices, and respond to RFPs.
- Documents all methods and assumptions used to set and modify prices.
- Ensures pricing consistency in responding to RFPs.
- Develops pricing strategy in support of product bundling and integrated service packaging.
- Responsible for ensuring that all business case models conform to existing tariff/price lists and changes to pricing are updated in the tariff/price lists in advance of being offered to customers.
- Prepare analysis of new products/services and/or proposed pricing changes to ensure profitability.
- Assists in federal and state grant reimbursement process, prepares packets for final review prior to submission, and tracks progress.
- Works on special projects at the direction of the Chief Financial Officer.

Steelville Telephone Exchange, Inc. was founded in 1952 and offers an excellent opportunity for a dynamic individual to manage a growing company. The company serves over 4,265 customers, provides telecommunications services, repair services, long distance, various calling features, high speed internet, deploys fiber, and rural development along with other business interests such as Complete Splicing. The company has approximately forty-two employees and its main office is in Steelville, MO in the southeastern part of the state.

Steelville Telephone Exchange, Inc. offers a comprehensive benefits package and a challenging work environment. Planned growth should make for an exciting opportunity. The salary is commensurate with qualifications and experience.

To be considered submit a resume and salary requirements with three professional references to:

Ron Hudson, TCA
177 Savior Lane, Hamilton, GA 31811 or
rhudson791531@gmail.com